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### In The News

#### **Blue Cod Web Quoting Solution Works for Rockingham Group**

Marlborough, MA, September 2, 2009 – **Blue Cod Technologies, Inc.** of Marlborough, MA, working with the Rockingham Group, of Harrisonburg, VA, is pleased to announce the release of their automated Farmowners Web Quoting solution for Rockingham Group agents.

“The new quote and application creation tool for our Farmowners line of business has been very well received by our agents,” said Jim Elmore, Exclusive Agency Sales Manager. “The intuitive screen flow and accuracy of the rate calculations combine to provide us with a time saving tool that we expect to translate into increased sales.”

This implementation uses Blue Cod’s rules based application development platform to automate policy renewals. Blue Cod Web Quoting Solution is comprised of many components. For the Rockingham Group Farmowners implementation, they are using the web-based user interface to collect Farmowner information, the WatchRate rating engine, interfaces with Choice Point for MVR, CLUE, and Credit information, and the Submission engine to insert the policy into their policy processing system.

For more information on this service provided by Blue Cod Technologies, Inc. please check out our web site or contact us for the case study material.

#### **About Blue Cod Technologies, Inc.**

Blue Cod Technologies, Inc. delivers innovative solutions and services for organizations in the property and casualty insurance industry. Our hosted policy administration solution and broad spectrum of BPO (Business Process Outsourcing) services offer a complete solution for start-up carriers and companies considering venturing into new markets. Through our specialized products and services, we provide insurance companies with rapid deployment of new insurance products, enhanced disaster recovery capabilities, custom-application development, enterprise systems integration, and web-extension of enterprise systems.

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