



Managed IT Solution Overview

Blue Cod Technologies offers property and casualty carriers the functionality and power of industry proven, end-to-end policy processing solutions.

Our Managed IT Solution (MITS) can begin with the agent who can use our web-based front end to enter new business and obtain quick quotes using carrier's own rate trees, business rules, and underwriting criteria. The agent can print the quote, modify information, and submit the new policy to the carrier. The agent can print ACORD standard applications, and upon acceptance of the new business by the carrier, print the policy.

The new business information is integrated directly into the carrier processing system, where it is matched against the carrier's rates and rules and either approved automatically or referred to the underwriter or rejected. Policies can be issued, printed and transmitted to agents electronically.

Blue Cod's MITS does not end with policy issuance. Our solution is flexible and designed around the specific needs of our customers. The solution allows carriers to create and monitor bills; adjust claims; produce checks; reconcile bank payments; manage workflows; create professional quality correspondence; manage diaries; maintain data warehouses and produce comprehensive management and operational reports designed to the carrier's own specifications.

MANAGED IT SOLUTION OVERVIEW

Our solution begins when an insurance carrier transfers one or more of its business or technology processes to Blue Cod, making us their IT service provider. The carrier's database is supported by Blue Cod and stored at one of our Class A co-location facilities. From internet-enabled PCs, business users can manage their workloads. This type of outsourcing allows the carrier to focus on their insurance business while Blue Cod focuses on the tools needed to service, expand and refine the carrier's business. The carrier maintains strategic and operational control of their day-to-day business while Blue Cod is responsible for maintaining the supporting technology.

Through strategic agreements, Blue Cod has become the single source provider for a variety of established, industry-leading, property and casualty software applications.



Hosted Offerings

Our MITS offerings include a wide array of applications and services, including the following:

- Web-based agency access through our Allnet portal framework that allows agents to access customer information easily;
- Agencies can obtain “quick quotes” and submit applications in one simple process;
- On-line premium payments and endorsement processing on existing policies;
- Configurable for personal and commercial lines;
- Flexible billing capabilities;
- Full claims processing;
- Extensive management reports.

Our solution is designed to integrate with external databases and applications, including data warehouses, On-line Analytical Processing (OLAP) tools, imaging systems, and other external service providers.

Prelude Software's PayPilot™ integrates MICR check printing with EFT/ACH, customized remittance advice (EOB/EOP), automated bank account reconciliation, Positive Pay security, and easy lookup of payment information.

Blue Cod's “Watchdog” rules engine allows us to automate a multitude of routine tasks while the custom-developed AllOne Suite™ puts our state-of-the-art diary system, user-friendly correspondence tools, and customer management capabilities on the desks of all business users.

MANAGED IT SOLUTION OVERVIEW



Benefits

Blue Cod's hosted information technology services allows carriers to:

- Shift management focus to core business competencies.
- Reduce implementation costs by eliminating the need to make large capital investments in infrastructure.
- Use one license for all implemented products.
- Make one call to Blue Cod for support. No separate maintenance agreements.
- Dramatically limit business interruption potential.
- Store your data securely in one of our Class A co-location facilities. In the unfortunate event of a disaster, we can get you up and running quickly from any Internet accessible terminal.
- Free up internal staff to focus on other projects that add value to your organization.
- Move new products or services quickly to market.

- React quickly to regulatory and statistical changes.
- Increase security and peace of mind.
- Select from a flexible range of outsourcing services ranging from a simple hosting model to full output processing and back office support services.

The Blue Cod staff has a proven track record in the property and casualty industry and supporting its technology. A strong partnership between the outsourcing provider and the customer carrier is critical to the success of any outsourcing project. At Blue Cod, the partnership we seek with our customers requires open communication and a thorough understanding of the carrier's business models, objectives and culture.

Our goal is to go beyond simply providing a service. We want to be a virtual extension of your IT staff and seek to work with them as best suits your company's business needs.



Above: Blue Cod's Class A co-location facility, Navisite, located in Andover, MA.

MANAGED IT SOLUTION OVERVIEW

ABOUT BLUE COD

Blue Cod Technologies, Inc. delivers innovative software solutions and services for organizations in the property and casualty industry. Through our specialized products and services, we provide insurance companies with systems strategy and architecture, custom-application development, enterprise systems integration, and web-extension of enterprise systems. Our hosted policy administration solution and BPO services offer a broad array of options to start-up carriers and companies considering venturing into new markets.

OUR PRODUCTS

Blue Cod's work management products are designed to help customers make the most of their existing processing systems without incurring the high costs of developing a new enterprise system. Our relationship management allows the appropriate people to access the information necessary for their needs and the success of the enterprise. Our existing array of add-on products includes:

- Integrated correspondence, diary, and policy management applications.
- Web-based agency access tools.
- Customized application development opportunities, including website and web-extensions to enterprise applications.
- Creative outsourcing services including hosting of Allenbrook's Phoenix™ policy administration solution.

CONSULTING SERVICES

We offer a wide range of consulting services that range from Strategic IT consulting and project management services to database conversion and statistical reporting solutions. Our "Watchdog" rules framework allows us to automate many of front and back office business processes, including automating new business and renewals and on-line quote, rate, and issue.

ONE SIZE FITS ONE

Our belief that "one size fits one" introduces our customers to perspectives and inventive solutions for traditional business processes. We pride ourselves on understanding our customers' unique needs and working with them to reach a common goal. Together we design and customize solutions that address the customer specific needs and wants. We practice the discipline of engaging our customers' active participation in projects, maintaining a relationship for the long-term duration, defining cost-effective solutions, and delivering those solutions.

OUR PEOPLE

Blue Cod was founded on the conviction that people, not technology, drive the business world. Quality services and products come from quality individuals. We believe our company is built on people of great integrity, dedication and intelligence. We have a compilation of individuals from different companies and industries who all bring something different to the Blue Cod table. Despite the diversity of our experiences, we are all united by a shared vision, mutual respect, and an unwavering work ethic. Our strong internal culture and practiced values allow us to accomplish great things for and with our customers.

OUR NAME

We are a 21st century company that competes in a very modern market place. We wanted a name that salutes our industrious New England heritage and evokes the entrepreneurial spirit that created us. Massachusetts grew up on the fishing and maritime industry creating a history of hard work, innovation, dedication to purpose, and an irrepressible optimism. These are the values we build our company on. Because of these values, we borrowed our name from one of New England's oldest and greatest natural resources, the Atlantic Cod, and merged it with our newest great resource, computer technology.

CONTACT US

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